

# MISSOURI PEST MANAGEMENT ASSOCIATION and KANSAS PEST CONTROL ASSOCIATION

## Annual Conference & Exposition

Stoney Creek Hotel & Conference Center  
18011 Bass Pro Drive  
Independence, MO

**DECEMBER 7-9, 2022**

### Exhibitor Information

Professionals from across Missouri gather each year at the Missouri Pest Management Association and Kansas Pest Control Association Annual Conference and Exhibition, providing a unique opportunity for networking and reaching a wide group of customers. Participation in this event provides your organization with many opportunities to make direct contact with people working to provide the best in Pest Management Services. Those attending the conference represent all sectors of the industry from government and private industry to nonprofit and educational institutions. The MPMA and KPCA Joint Conference and Exhibition serves as one of the biggest gatherings of pest control professionals in Missouri, as well as those directly and indirectly involved in these efforts.

We are excited with our lineup this year! The educational opportunities provided offer up-to-date information you need to know and will offer you effective tips on how to improve your efforts.

The 2022 Annual Conference and Exhibition wants to ensure your time is well-spent and your experience provides you with information you can use.



# WEDNESDAY, DECEMBER 7, 2022

- 8:00 - 2:00 pm **ACE TRAINING**  
Instructor: Jeffery Preece, BCE, ZipZap Termite & Pest Control
- 2:00 pm **ACE TESTING**
- 1:00 - 2:30 pm ***Recognizing Risks***  
Speaker: TBD
- 2:30 - 4:00 pm ***Leadership***  
Speaker: Stan Cope, Catchmaster
- 4:00 - 5:00 pm ***How to Hire***  
Speaker: Sam Polly, University of Missouri-Extension, Division of Plant Sciences
- 5:30 pm MPMA and KPCA Board Meetings

# THURSDAY, DECEMBER 8, 2022

- 7:00 am Registration
- 8:00 - 9:00 am ***Rodents***  
Speaker: Bobby Corrigan
- 9:00 - 10:00 am ***IPM***  
Speaker: Bobby Corrigan
- 10:00 am Break
- 10:20 - 11:20 am ***Bed Bugs***  
Speaker: Jake Clabaugh, Bayer
- 11:20 - 12:20 pm ***Mosquitos***  
Speaker: Stan Cope
- 12:20 pm Luncheon (included with Thursday registration)
- 1:20 - 2:20 pm ***Flea Management***  
Speaker: Michael Bentley, NPMA

## MISSOURI Breakout Sessions

- 2:30 - 3:30 pm ***Situational Termite Treatments - Overcoming the Good, Bad and Ugly***  
Speaker: Michael Bentley, NPMA
- 3:30 pm Break
- 3:50 - 4:50 pm ***Safety & Labels***  
Speaker: Harry Connoyer
- 4:50 pm **MISSOURI CORE HOUR**
- 5:50 pm MPMA Annual Meeting

## KANSAS Breakout Sessions

- 2:30 - 3:30 pm ***Stored Pest Products***  
Speaker: Scott Brown, BCE
- 3:30 pm Break
- 3:50 - 4:50 pm ***TBD***  
Speaker: TBD
- 4:50 pm **KANSAS CORE HOUR**

# FRIDAY, DECEMBER 9, 2022

7:00 am	Registration
8:00 - 8:50 am	<b><i>Situational Termite Treatments - Overcoming the Good, Bad and Ugly</i></b> Speaker: Michael Bentley, NPMA
8:55 - 9:45 am	<b><i>Wood Destroying Beetles</i></b> Speaker: Scott Brown, BCE
9:45 - 10:15 am	Break
10:15 - 11:05 am	<b><i>Carpenter Ants</i></b> Speaker: Scott Brown, BCE
11:10 - 12 Noon	<b><i>Termite Baiting</i></b> Speaker: Zach Morehead, Corteva
12 Noon	Luncheon (included with Friday registration)
12:45 - 1:35 pm	<b><i>TBD</i></b> Speaker: TBD
1:40 - 2:30 pm	<b><i>TBD</i></b> Speaker: TBD
2:30 - 2:40 pm	Break
2:40 - 3:30 pm	<b><i>TBD</i></b> Speaker: TBD
3:35 pm	<b>KANSAS CORE HOUR</b>
4:30 pm	Adjourn

## Re-Certification Credits

Missouri: PENDING APPROVAL

Kansas: PENDING APPROVAL

Illinois: PENDING APPROVAL

Arkansas: PENDING APPROVAL

## Dear Exhibitors,

Your support is important and we want to ensure your time is well spent at our Conference and that your investment in us is rewarding. We ensure exhibitors are recognized and have access to attendees in several ways such as multiple breaks to visit with exhibitors, special recognition in the Conference program, and in our digital newsletter. Exhibitors are also welcome to attend social events to visit with attendees and are provided with contact information of all attendees.

### Exhibitor Information

The Stoney Creel Hotel and Conference Center is the location for the MPMA/KPCA Joint Annual Conference and Exposition. There will be several opportunities during the two-day event in which attendees are encouraged to visit with exhibitors and Tuesday evening attendees are invited to attend the reception with exhibitors.

### Equipment & Booth Setup

Exhibitors with special needs, including electricity, need to contact the MPMA office well in advance of the Conference. Electricity will be an additional charge of \$50. Exhibitors may set up booths beginning 6:30 pm Wednesday, December 7, 2022. Booths must be dismantled and materials removed by 1:00 pm Friday, December 9, 2022.

### Meeting Registration

Each exhibitor booth includes one conference registration, which includes registration to the full conference and all meetings and meals. Additional exhibit staff may register for the Conference on the registration form.

### Late Fee & Cancellation Policy

MPMA and KPCA reserve the right to cancel this program and return all fees in the event of insufficient registration. Any cancellation made by an exhibitor must be submitted in writing to the MPMA office. A \$50 administrative fee will be assessed to all cancellations, and the difference refunded, on any cancellations made. No refunds will be given for cancellations received after November 13, 2022.

### Liability

Exhibitor, on signing the contract for exhibit space, expressly releases the Missouri Pest Management Association, its members and representatives from any and all claims of injury, loss or damage that may occur to the exhibitor, exhibitor's employees, or exhibitor's property from any cause whatsoever.

### Booth Placement

Exhibitors will select their own booth locations this year. Select 1st thru 3rd choice based on the diagram provided. A space is not reserved until full payment is received. Space is limited and booth preference is not guaranteed.

### Hotel Information

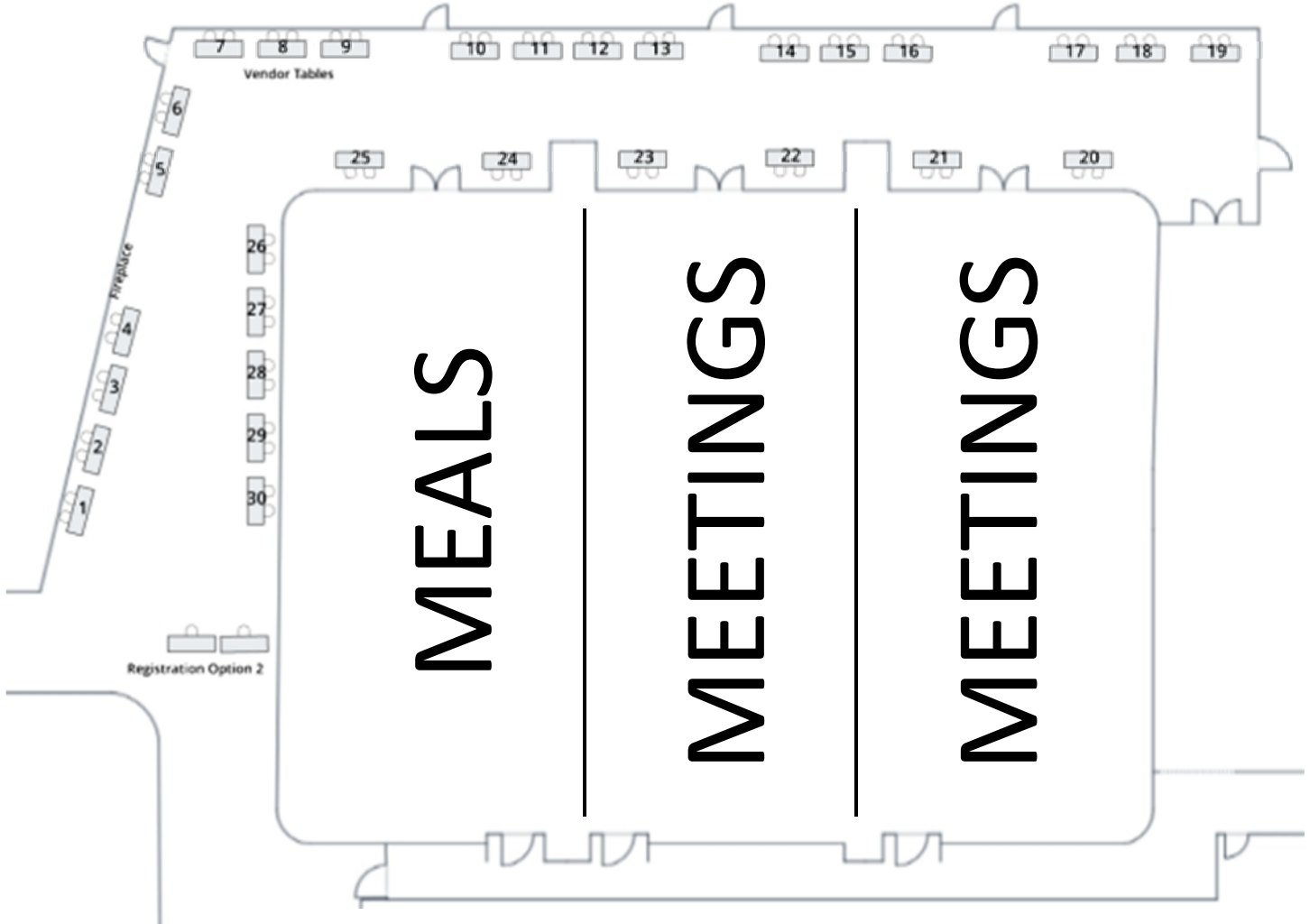
The Stoney Creek Hotel and Conference Center, 191 18011 Bass Pro Drive, Independence, MO, is the location for the MPMA/KPCA Joint Annual Conference and Exposition. A special hotel rate of 99.00 single/double occupancy will be available to those participating in the Annual Conference. **Deadline for hotel reservations is Tuesday, November 8, 2022. For reservations call 816-908-9600 or 800-659-2220** reference Missouri Pest Management Association to receive the group rate.

### More Information

#### **Missouri Pest Management Association**

722 E. Capitol Avenue  
Jefferson City, MO 65101  
573-761-5771  
Fax: 573-635-7823  
missouripest@gmail.com  
www.mopma.org

# EXHIBIT HALL & MEETING LAYOUT



## SPONSORSHIPS AVAILABLE

### GOLD - \$1,000

- Full Page Ad in Conference Program
- Signage in Event Areas
- \$200 Sponsorship Split to Scholarship/PAC Funds
- Recognition During General Sessions & Events
- 1 Exhibitor Booth & 2 Conference Registrations

### SILVER - \$750

- Half Page Ad in Conference Program
- Signage in Event Areas
- \$150 Sponsorship Split to Scholarship/PAC Funds
- Recognition During General Sessions & Events
- 1 Exhibitor Booth & 1 Conference Registration

### BRONZE - \$500

- Quarter Page Ad in Conference Program
- Signage in Event Areas
- Recognition During General Sessions & Events
- \$50 Sponsorship Split to Scholarship Funds
- 1 Exhibitor Booth

### BREAKFAST - \$250

- Recognition in the Program
- Recognition During Breakfast
- Signage at Sponsored Event

### LUNCH - \$300

- Recognition in the Program
- Recognition During Lunch
- Signage at Sponsored Event

### BREAK - \$200

- Recognition in the Program
- Recognition During Break
- Signage at Sponsored Event

### SPEAKER - \$250

- Recognition in the Program
- Recognition During Session
- Signage at Sponsored Event

# EXHIBITOR REGISTRATION

Company \_\_\_\_\_

Representative \_\_\_\_\_

Address \_\_\_\_\_

City, State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Product/Service \_\_\_\_\_

## Registration Fees

### EXHIBITOR BOOTH Rates

**MPMA Member** (per table)  \$450

**Non-Member** (per table)  \$500

### SPONSORSHIPS Available

**Gold**  \$1,000

**Silver**  \$750

**Bronze**  \$500

**Breakfast**  \$250

**Lunch**  \$300

**Break**  \$200

**Speaker**  \$250

**Electric in Booth**  \$50

**Additional Representatives in Booth** (per person)  \$75

**Total Amount** \$ \_\_\_\_\_

## Additional Nametags

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## Booth Preference

(Indicate first through third choice)

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

## Do NOT Place by:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## Payment Options

Check Enclosed  Invoice my Company  Credit Card (MasterCard/Visa/Discover/American Express)

Credit Card # \_\_\_\_\_

Expiration Date \_\_\_\_\_ V-Code \_\_\_\_\_

### Missouri Pest Management Association

722 E. Capitol Avenue, Jefferson City, MO 65101

573-761-5771 \* Fax: 573-635-7823 \* missouripest@gmail.com \* www.mopma.org

**NO REFUNDS WILL BE GIVEN AFTER DECEMBER 1, 2022**